

GETTING YOUR HOME READY TO SELL

Imagine you're a buyer — walk the perimeter and note what needs attention.



EXTERIOR

- ☐ Remove peeling/chipped paint, repaint
- ☐ Replace rotting wood — garage, fascia, soffits
- ☐ Power wash moldy walkways, stucco, brick
- ☐ Fix light fixtures / burned out bulbs
- ☐ Fix loose or missing fence boards
- ☐ Remove all trash, debris and junk
- ☐ Do gates open easily?
- ☐ Have roof inspected, repair shingles/tiles
- ☐ Clear all gutters

YARD

- ☐ Keep grass mowed and hedged
- ☐ Remove dead plants
- ☐ Freshen landscaping — new plants, mulch
- ☐ Cut back shrubs touching the house
- ☐ Trim trees touching the roof
- ☐ Run sprinklers, fix broken heads

WINDOWS

- ☐ Reseal or replace foggy windows
- ☐ Replace any broken window glass
- ☐ Professionally clean windows in and out
- ☐ Make sure windows open/close easily
- ☐ Remove screens for a cleaner look

PATIO / DECKS

- ☐ Paint or stain worn areas
- ☐ Remove cobwebs, debris, leaves
- ☐ Clean patio and patio furniture
- ☐ Remove grass in concrete cracks

PETS

- ☐ Remove any items with pet smells
- ☐ Keep feeding areas neat and tidy
- ☐ Clean litter box and/or yard daily
- ☐ Fix doors/woodwork with pet damage

FRONT ENTRY

- ☐ Wipe down/re-stain front door
- ☐ Polish or replace hardware
- ☐ Sweep cobwebs from corners
- ☐ Clean all light fixtures
- ☐ Add new doormat
- ☐ Consider adding flowerpots
- ☐ Ensure doorbell works
- ☐ Check weather stripping
- ☐ Is mailbox in good order?

THROUGHOUT

- ☐ Professionally clean carpet if needed
- ☐ Paint all rooms a neutral color
- ☐ Light fixtures in working order
- ☐ Matching lightbulbs in fixtures
- ☐ Remove most family photos
- ☐ Fix dripping faucets
- ☐ Fix slow drains
- ☐ Replace missing cabinet/drawer pulls
- ☐ Service HVAC
- ☐ Remove & replace non-conveyances
- ☐ Drain hot water heater
- ☐ Address low water pressure
- ☐ Hide prescription drugs/valuables

KITCHEN

- ☐ Ensure all appliances work
- ☐ Remove countertop clutter
- ☐ Keep cleaning supplies hidden
- ☐ Clean oven and cooktop thoroughly
- ☐ Hide countertop appliances

Not sure where to start? I'll walk your listing through this checklist in person.